

Business

Center for the Arts names Jessup as new CEO



Michael H. Jessup

GARY HENRY

Following an extensive search, Michael H. Jessup has been named the new chief executive officer of the nonprofit Center for the Arts and assumed the duties of the position Jan. 4. He replaces interim CEO Carolyn Evans.

A graduate of Loyola Blakefield and Towson University, Jessup has more than 20 years experience in nonprofit management and fundraising, both professionally and as a volunteer. His background includes overseeing operations at the University of Florida, University of Maryland School of Medicine, Salisbury University, American Diabetes Association, Archbishop Spalding High School and Capital Caring. Among his many notable career accomplishments, Jessup secured a \$21 million gift for cancer research and a cancer hospital, raised \$26 million in the first two years of a seven-year \$55 million national capital campaign, and generated a 500 percent increase in major gifts for Salisbury University's national major gifts program.

As a volunteer, Jessup has served on boards and committees for the National Kidney Foundation of Maryland; the Juvenile Diabetes Research Foundations of Maryland and North Florida; the Association of Fundraising Professionals North Florida Chapter; and the Corporate Sponsorship and Membership Committees of the Towson University Tiger Club. He was also named Volunteer of the Year for 2000 for the National Kidney Foundation.

Jessup has also lectured at the Johns Hopkins School of Medicine immunology program and served as a mentor for the Johns Hopkins Comprehensive Transplant Center. Prior to entering the nonprofit arena, he worked in the investment industry for Riggs, Counselman, Michaels & Downs and T. Rowe Price.

"We are thrilled to have Michael on board as the new face of Center for the Arts," Board of Trustees President Toby Musser said. "He has an excellent track record of helping other nonprofits achieve significant fundraising,

programmatic and operational success, and the Center for the Arts Board of Trustees and staff are eager to put his skills and experience to use in creating a world-class arts center right here in Harford County."

Of his new role at Center for the Arts Jessup says, "I have worked to develop or restructure programs, campaigns and teams to benefit a variety of organizations around the country, and look forward to applying that experience to help a nonprofit in my home state realize its mission. As a current Harford County resident myself, I look forward to building on existing partnerships and cultivating new relationships to increase support of this very worthwhile project. I have no doubt that it will not only benefit the local economy, but also bring cultural enrichment to our community and enhance the quality of life for the whole region." Jessup resides in Abingdon with his wife, Jennifer, and their three children, Emily, Tyler and Maddie.

Goodin promoted at Harford Mutual

John Goodin has been promoted to senior vice president of commercial business services for Harford Mutual Insurance Company in Bel Air.

Unanimously approved by the board of directors, Goodin steps in following the recent retirement of Executive Vice President Robert Ohler.

"Since joining Harford Mutual, John has been instrumental in the evolution, achievements and ultimate success of the underwriting department," Harford Mutual President

and CEO Steve Linkous said. "We look forward to his leadership as we enter this next stage of our corporate growth."

Goodin began his insurance career with Allstate and later Zurich before joining Harford Mutual in 2009 as director of underwriting. He was promoted to assistant vice president of commercial business services in 2013 and to vice president in 2015.

He has a bachelor's degree in insurance from Mississippi State University and has earned his Chartered Property Casualty

Underwriter (CPCU), Certified Insurance Counselor (CIC) and Certified Risk Manager (CRM) designations.

"We have spent the last several years implementing strategies that ensure sustained, profitable growth for our company and our agency partners and providing enhanced product offerings for our insureds. By focusing on our core principles, we remain committed to accessibility, responsiveness and accountability in every aspect of our business," Goodin said.



HAYMAN STUDIO

Lorrie Schenning

Harford Bank welcomes Lorrie Schenning

Lorrie Schenning has joined Harford Bank as vice president and business development officer, President Charles Jacobs announced.

Schenning is a graduate of Loyola University in Baltimore with a master's degree in finance. A lifelong resident of Harford County, she has 26 years of banking experience in a local lending environment.

Long and Foster honors best in December

The top producers in December of Harford's Long and Foster real estate offices have been announced.

At the Bel Air Central office, the top sales group was Diana Hirschhorn; the top sales team was Carlo and Wiler Buendia; the top sales individual was Regina Crabbe; the top listing group was Diana Hirschhorn; the top listing team was Katie Rash; and the top listing individual was Dan Carson.

The Bel Air Central Office of Long &

Foster Real Estate is at 590 Baltimore Pike in Bel Air.

The Bel Air North office, the top lister team was Ruth Tipton; the top lister individual was Denise Patrick; the top lister group was Sandie Klein; the top sales individual was Denise Patrick; the top sales team was Kim and Adam "Letchin Team"; and the top sales group was Maria Fotiadis.

The Bel Air North Office of Long & Foster

Real Estate is at 3004 Emmorton Road in Bel Air.

At the Aberdeen, the top sales individual was Steven Thayer, who was also the top listing individual and the top sales and listing team was the Louise Costello team.

The Aberdeen Office of Long & Foster Real Estate is at the intersection of Route 40 and 543 in the Water's Edge Corporate Campus.



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